



Developing a Business Case Workshop

▲ Course Description

A Business Case is an economic analysis, a cost / benefit forecast, and an implementation planning tool created for the purpose of examining how the pieces of a business interact with one another and the impact that proposed improvement changes would have among and between the parts. You can develop a Business Case whenever you need a compelling reason to implement or further an improvement initiative. This workshop is a three day event that will teach participants the process and benefits of creating an effective business case. An effective business case:

- ✗ Illustrates to the decision-makers exactly what the costs and benefits of proposed work would be
- ✗ Is created as part of an Assessment or Strategic Planning phase to show how much money your organization can save , how much additional production can be produced, and where additional costs can be avoided, which are then contrasted with the cost of implementing the improvements
- ✗ Involves a breakdown of benefits and costs showing when maximum financial exposure will occur, when the project will break even, and when your company will realize profits
- ✗ Is an intellectual exercise in how to think about changes in an operation for more profit, savings, efficiency, and productivity
- ✗ Develops a case to identify the costs and benefits of a project; pinpoint when maximum financial exposure will occur, and justify pursuing an improvement initiative
- ✗ Is a cost benefit analysis that helps you to quantify benefits, foster buy-in, and gain acceptance for an improvement or change initiative



Developing a Business Case

Recommended For

- ✂ Plant Managers
- ✂ Maintenance Managers
- ✂ Maintenance Superintendents & Foremen
- ✂ Maintenance Craftsmen
- ✂ Maintenance Engineers
- ✂ Reliability Engineers
- ✂ Lorem ipsum dolor sit amet, consectetur
- ✂ Maintenance Planners and Schedulers

Participants Receive

- ✂ Business Driven Reliability Certificate of Completion
- ✂ Business Driven Reliability Pocket Reference Manual
- ✂ Business Driven Reliability Workshop Manual

Participants Learn

- ✂ To develop an equipment criticality matrix for effective maintenance strategies
- ✂ The methods of conducting RCM to establish effective maintenance strategies
- ✂ A process for establishing an effective RCA Program to eliminate repeat failures
- ✂ A work identification process and prioritization that maximizes business performance
- ✂ The types of Predictive Maintenance technologies and their application
- ✂ Various statistical analysis techniques for reliability analysis
- ✂ A unique work management process for early defect detection
- ✂ Roles and responsibilities that impact reliability strategy effectiveness
- ✂ Establishment of reliability performance measures to track and guide reliability improvement
- ✂ The importance of aggressive work identification

SAMI Peak Performance Training Expertise™

Peak Performance Training™ courses deliver the methods, processes and skills necessary to create performance improvements and sustainable change.

Course topics center on the behaviors and practices that make sustainable change possible, as well as the aspects of equipment and production reliability that are required in a *Performance Culture*™. All offerings can be customized to meet the needs of your organization in order to create a focused training program that will start you on the path to elevating your performance.

Upon course completion participants will be certified as Peak Performers recognizing their successful acquisition of the methods, processes and skills required to reach their peak potential within that discipline.

If you're ready to improve your skills, it's time to "send for SAMI."

To schedule a free, one-day course overview or to create a customized learning program for your organization contact:



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